



NOONAN™

**Waste Prevention
in the Services Sector**

Speaker: James Preston

NOONAN™

An Overview

- Leading Supplier of Facility and Related Services
- Employing 8,000 Staff
- Delivering Services to over 1,500 Sites
- Servicing all 32 counties
- Business Model Based on Self Delivery

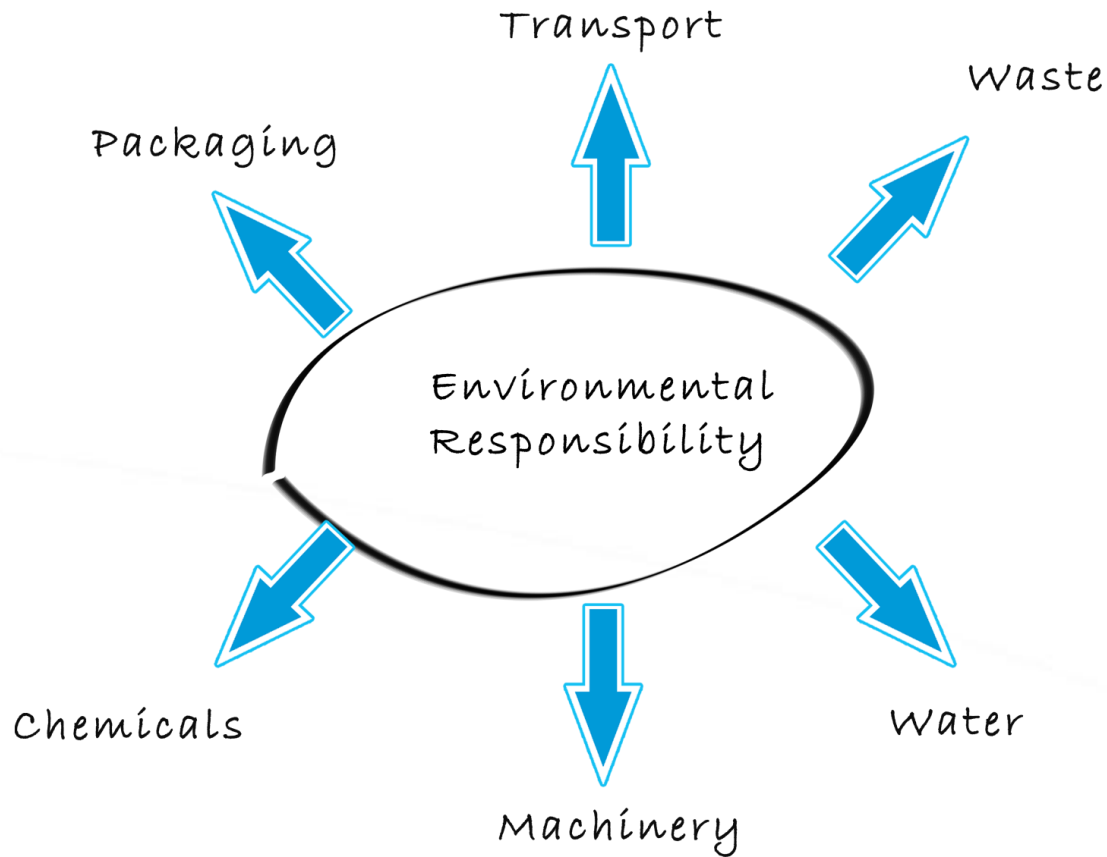


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CSR
Award
WINNER 2010



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Greener Solutions



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The Right Solution

- Established Multi Discipline Team
- Visited EU & US Suppliers
- Sourced Super-Concentrated, Eco-Labelled Chemicals
- Agreed Exclusive Packaging deal



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Smart Box



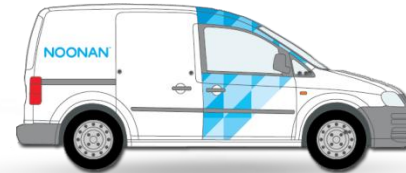
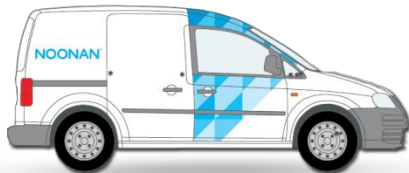
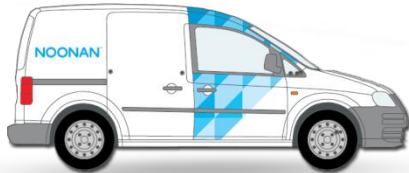
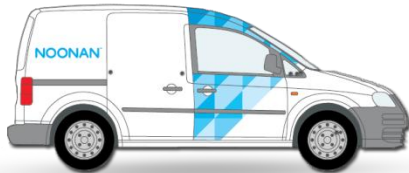
Smart Dose

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Reduced Deliveries

**Deliveries
Decreased
by 66%**



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Reduced Cardboard

Decreased Cardboard Volume By 88%



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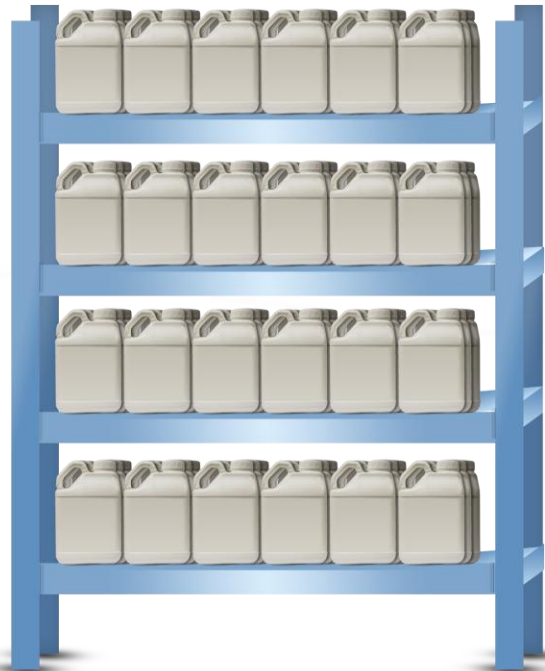


Reduced Plastic

97% Reduction

From
32

To
1



Lessons Learned

- Convincing everyone that we could reduce number of chemicals
 - Sourcing the correct products/suppliers
 - Finding operational Solution for smaller sites
 - Achieving cost-neutrality
-
- + Team approach
 - + CGPP4 with EPA
 - + Formalising EMS into ISO 14001
 - + Significant movement in private sector
 - + Corporate Social Responsibility & Environmental awards
 - + Waste Management has emerged as a differentiator for Noonan and added value for our Clients