REPAIR: ATTITUDES & BEHAVIOURS NATIONAL SURVEY 2022

Professional Repair Services; Part 4 of 5 Series

EPA Circular Economy Programme and B&A

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Overview of survey

Behavioural insight is a foundation of the EPA's Circular Economy Programme, providing evidence to inform policy, to inform behavioural change interventions and to inform awareness campaigns.

The EPA contracted Behaviour & Attitudes (B&A) to carry out this quantitative research which is the first nationally representative baseline survey on Irish citizens' attitudes, awareness and behaviours relating to repair. The fieldwork for the online survey of a nationally representative sample of 1,049 adults ages 16+ was carried out in November 2022.

The survey topic areas are presented in a series of five sections:

- 1. Consumer rights
- 2. The Repair Economy
- 3. Appetite to Advance the Repair Economy
- 4. Professional Repair Services
- 5. Motivations to Repair



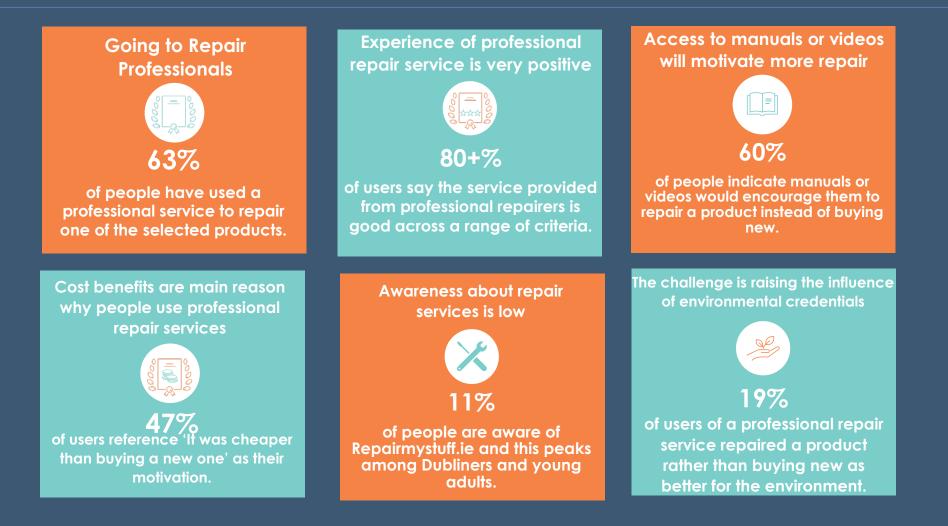
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B&A

Professional Repair Services: Infographic



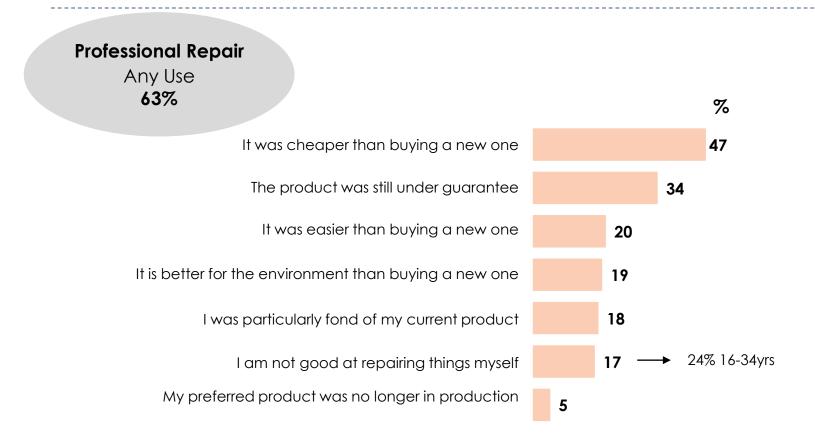


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Professional Repair Service: Why Used



Cost benefits are the key reason for using professional repair services

- **63%** of people have used a professional service to repair one of the selected products.
- Nearly half of these say 'It was cheaper than buying a new one' as their motivation.
- More than 1 in 3 mention the reassurance of a guarantee as a motivation.
- The other reasons are much less prominent, though 1 in 4 young people indicate 'I am not good at repairing things myself' as a key reason.

The challenge is raising the influence of environmental credentials of repair

• only **19%** of users mention that they repaired a product rather than buying a new one because this is better for the environment.

Q.3c For which reasons was the (product) repaired by a professional repair service on this occasion? Base: Used professional service for repair of any product type N-1125



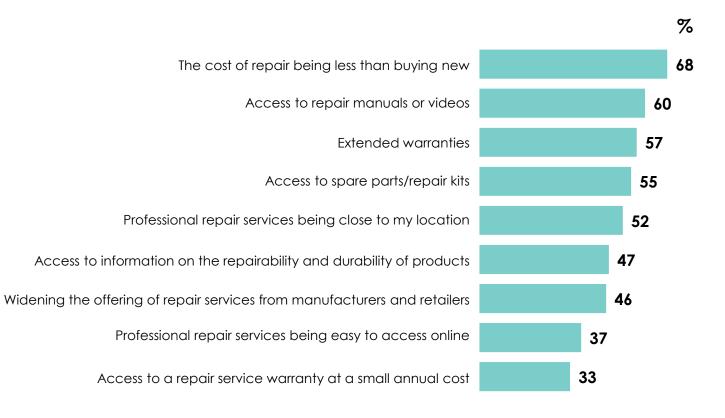
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National Repair Survey 2022: Professional Repair Services; Part 4 of 5 Series

Motivations to Repair Rather than Buying New (repair either by yourself or someone else)



Cost benefits are also a key encouragement for people to repair a product - instead of buying new

• **68%** of people reference 'the cost of repair being less than buying new' as encouraging them to repair a product

A series of additional encouragements are also prominent:

- access to repair manuals or videos
- extended warranties
- access to spare parts/repair kits
- proximity to professional repair services

Q.17a Which, if any, of the following would encourage you to repair a product (either by yourself or someone else) instead of buying new? Base: All adults 16+ n - 1049



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Professional Repair Service: Rating the Service

Professional Repair Any Use 63%		ß		Č		
	Summary 'Good' Rating	Vacuum cleaner (N-178)	Dishwasher (N-240)	TV (N-236)	Mobile Phone (N-388)	Coat/jacket (N-83)
		%	%	%	%	%
	Convenience	83	90	85	88	91
	Speed of repair	88	87	83	86	92
	Consumer friendliness	92	90	89	90	92
	Quality of repair	94	94	91	90	92
	Value for money	86	84	86	83	87

The evaluation of professional repair services is consistently excellent

- When asked to evaluate professional repair services across the criteria of convenience, speed, friendliness, quality and value for money across a range of product types, the user evaluation is typically excellent.
- At least **80%** of users evaluate the service as 'good', with these evaluations often exceeding **90%**.
- Among this strong overall review, repairs to coats/ jackets are the most positively evaluated.

There is likely an opportunity to emphasise the efficacy of professional repair.

Q.3ci How would you rate the repair service in terms of the following factors? Base: Used professional service for repair of any product type



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Repairmystuff.ie: Awareness & Usage



Awareness

11%

18% 16-34yrs 17% Dublin 17% Self-repairers

Usage

44% of those aware searched for a repair business 75%

of those who searched got the item repaired. <u>Repairmystuff.ie</u> is a national online repair directory, linking consumers to local repairers.

The majority of those who searched a business on Repairmystuff.ie got their item repaired

- **11%** of people are aware of Repairmystuff.ie with young adults (aged under 35), Dubliners and self-repairers more likely to be aware.
- Almost half of those aware of Repairmystuff.ie searched for a repair business on the website.
- The service has a high conversion rate; **75%** of those who searched a repair business on Repairmystuff.ie say they got their item repaired.

Q.22a Have you heard of the following: Repairmystuff.ie? Base: All adults 16+ n - 1049 Q.22b Have you searched for a repair business on repairmystuff.ie? Q.22c If so, did you get the item repaired as a result?



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NATIONAL REPAIR SURVEY 2022

TO FIND OUT MORE:

Download Survey Excel data <u>here</u>. Email us: cep@epa.ie Check our website: www.epacirculareconomy.ie Follow us on Twitter and Instagram: @EPAIreland Follow us on LinkedIn

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